



Brett L. Hopper
Executive Vice President

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Brett L. Hopper joined Thomas Title & Escrow in 2009 as Executive Vice President.

Prior to joining Thomas Title & Escrow, Mr. Hopper served as Vice President of Residential Development and Investment for Trammell Crow Company investing in residential projects throughout metropolitan Phoenix. He began his distinguished real estate career as an attorney for two of Arizona's largest firms representing investors, developers, homebuilders and lenders involved in the acquisition, development, sale and financing of commercial and residential projects.

After practicing law, Mr. Hopper served as Vice President of Land Acquisition for D.R. Horton, one of the largest homebuilders in the country. His responsibilities included land acquisition and entitlement of all projects for the company. During his tenure at D.R. Horton, Mr. Hopper closed over \$700,000,000 in new land acquisitions (over 50,000 lots) and oversaw land acquisition and entitlement during a period that division sales increased from approximately 1,500 homes to over 3,300 homes per year. Representative projects included several large master-planned communities and other major projects.

Experience

Thomas Title & Escrow – 2009 to present
Executive Vice President

Trammell Crow Company – 2007 to 2009
Vice President, Residential Development and Investment

D.R. Horton – 1998 to 2007
Vice President, Land Acquisition

Fennemore Craig – 1995 to 1998
Real Estate Attorney

Jennings, Strouss & Salmon – 1992 to 1995
Real Estate Attorney

Education and Professional Qualifications

Juris Doctor, *cum laude*, J. Reuben Clark Law School, Brigham Young University, 1992
BYU Law Review, Articles Editor

Bachelor of Science, *cum laude* and *university honors*, Marriott School of Management (Marketing – International Business), Brigham Young University, 1989

Certified Real Estate Specialist, Arizona State Bar of Legal Specialization, 1997
Arizona Real Estate License
Fluent in Portuguese

Professional Affiliations/Community Involvement

State Bar of Arizona
Maricopa County Bar Association
Urban Land Institute
National Association of Realtors
Boy Scouts of America

