



Brett Hopper joined Thomas Title & Escrow in 2009 as Executive Vice President. Mr. Hopper is a member of the Executive Management Team and oversees all business development and marketing activities for the company. He also provides legal analysis and support to the title and escrow departments.

Prior to joining Thomas Title & Escrow, Mr. Hopper served as Vice President of Residential Development and Investment for Trammell Crow Company investing in residential projects throughout metropolitan Phoenix. He began his distinguished career as a real estate attorney at Jennings, Strouss & Salmon, and at Fennemore Craig, two of Arizona's largest firms, representing investors, developers, homebuilders and lenders involved in the acquisition, development, sale and financing of commercial and residential projects.

After practicing law, Mr. Hopper served as Vice President of Land Acquisition for D.R. Horton, one of the largest homebuilders in the country. His responsibilities included land acquisition and entitlement of all projects for the company. During his tenure at D.R. Horton (1998 through 2007), Mr. Hopper closed over \$700,000,000 in new land acquisitions (over 50,000 lots) and oversaw land acquisition and entitlement during a period that division sales increased from approximately 1,500 homes to over 3,300 homes per year. Representative projects included several large master-planned communities and other major projects.

Mr. Hopper is also an Adjunct Professor in Arizona State University's Masters of Real Estate Development program, and is a frequent lecturer on real estate law, real estate development and title insurance matters.

Brett L. Hopper
Executive Vice President

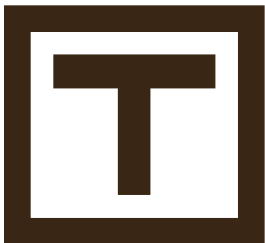
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Education and Professional Qualifications

Juris Doctor, *cum laude*, J. Reuben Clark Law School, Brigham Young University, 1992
- BYU Law Review, Articles Editor
Bachelor of Science, *cum laude and university honors*, Marriott School of Management
- (Marketing – International Business), Brigham Young University, 1989
Certified Real Estate Specialist, Arizona State Bar of Legal Specialization, 1999
Arizona Real Estate License
Fluent in Portuguese

Professional Affiliations/Community Involvement

Valley Partnership - Member of Board of Directors; Co-chair of Membership Committee
Urban Land Institute - Membership Committee; Mentor for Young Leaders Group Partnership Forum
Phoenix Community Alliance - Member of Executive Committee and Board of Directors; Co-chair of
Downtown Committee
State Bar of Arizona
Maricopa County Bar Association
National Association of Realtors



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